



**TANDLIANWALA
SUGAR MILLS LIMITED**

**CORPORATE BRIEFING
SESSION (2024-25)**

Presented by:
Ahmad Jehanzeb Khan
(Chief Financial Officer &
Company Secretary)

EXECUTIVE SUMMARY



- Group Overview
- Financial Highlights
- Operational Information
- Corporate Social Responsibility
- Questions & Answers Session



GROUP OVERVIEW

INTRODUCTION



- Tandlianwala Sugar Mills Limited (“The Company”) was incorporated on 01 November 1988 as a Public Limited Company under the Companies Ordinance, 1984 (Now Companies Act 2017). In 1992, the Company got listed on the Lahore & Karachi Stock Exchange (now Pakistan Stock Exchange Limited).
- The Company started as a small Sugar Mill, gradually extending its operations in the Distillery & Top Gas sector.
- The principal activity of the Company is production and sale of White Crystalline Sugar, Ethanol and other allied by-products.

Board of Directors:

Mr. Ghazi Khan (Chairman)
Mr. Akbar Khan (Chief Executive)
Mr. Haroon Khan
Mr. Humayun Akhtar Khan
Mrs. Rasheeda Begum
Mrs. Mobina Akbar Khan
Mr. Tahir Farooq Malik

Chief Financial Officer & Company Secretary:

Mr. Ahmad Jehanzeb Khan

Locations:

Head Office: 66-L, Gulberg-II, Lahore.

Faisalabad: Sugar Unit-I, Distillery-I, Top Gas

Dera Ismail Khan: Sugar Unit-II

Muzzaffargarh: Sugar Unit-III, Distillery-II

OPERATING SEGMENTS



SUGAR



DISTILLERY



TOP GAS

OUR JOURNEY



KANJWANI

REHMAN HAJIRA

TOP GAS



WHAT ARE WE PROUD OF:



Corporate Vision

- Sustainability
- Growth
- Wealth Maximization
- Innovation
- Equal Opportunity

Management

- Visionary
- Qualified
- Action Oriented
- Vigilant
- Cooperative
- Experienced
- Versatile

Milestones

- Groundbreaking success over three decades
- From 1 Small Unit to six state of the art Plants
- First ever CO₂ plant in Pakistan
- International Recognition

Future Outlook

- Going International
- Opening New doors
- Catching up with the new & better technologies
- Corporate Farming



TANDLIANWALA
SUGAR MILLS LIMITED



FINANCIAL HIGHLIGHTS

SIX YEAR REVIEW AT A GLANCE



TANDLIANWALA
SUGAR MILLS LIMITED



2025

2024

2023

2022

2021

2020

Sales	40,480,075,526	38,311,576,293	42,290,087,513	32,299,965,782	27,114,404,208	21,271,884,733
Cost of Sales	(34,452,686,878)	(32,183,454,385)	(36,617,314,126)	(28,536,941,441)	(23,995,408,711)	(19,430,945,446)
Gross Profit	6,027,388,648	6,128,121,908	5,672,773,387	3,763,024,341	3,118,995,497	1,840,939,287
Admin & Distribution Expense	(1,407,186,113)	(1,166,719,997)	(1,223,272,759)	(1,097,559,923)	(868,665,215)	(846,011,622)
Other Income	83,689,350	666,230,011	287,041,015	69,346,782	87,506,695	97,729,521
Profit from Operations	4,703,891,885	5,627,631,922	4,736,541,643	2,734,811,200	2,337,836,977	1,092,657,186

STATEMENT OF FINANCIAL POSITION



EQUITY AND LIABILITIES	30-Sep-25	30-Sep-24
	Rupees	Rupees
SHARE CAPITAL AND RESERVES		
Authorized share capital 120,000,000 (RS. 10 each)	1,200,000,000	1,200,000,000
Issued, subscribed and paid-up share capital	1,177,063,000	1,177,063,000
Share Premium	290,741,640	290,741,640
Un-appropriated profits	9,378,276,067	8,609,127,420
Loan from sponsors	3,635,214,057	3,635,214,057
TOTAL EQUITY	14,481,294,764	13,712,146,117
LIABILITIES		
NON-CURRENT LIABILITIES		
Long term finances - secured	90,000,000	-
Lease liability	287,478,587	324,738,499
Deferred liabilities	1,118,174,559	1,030,502,459
	1,495,653,146	1,355,240,958
CURRENT LIABILITIES		
Short term borrowings - secured	17,722,925,390	18,469,813,174
Current portion of non-current liabilities	97,966,185	111,044,115
Trade and other payables	5,024,275,275	5,535,087,104
Interest and mark-up accrued	706,810,744	823,224,826
Provision for taxation	827,376,319	1,552,132,097
	24,379,353,913	26,491,301,316
TOTAL EQUITY AND LIABILITIES	40,356,301,823	41,558,688,391

STATEMENT OF FINANCIAL POSITION

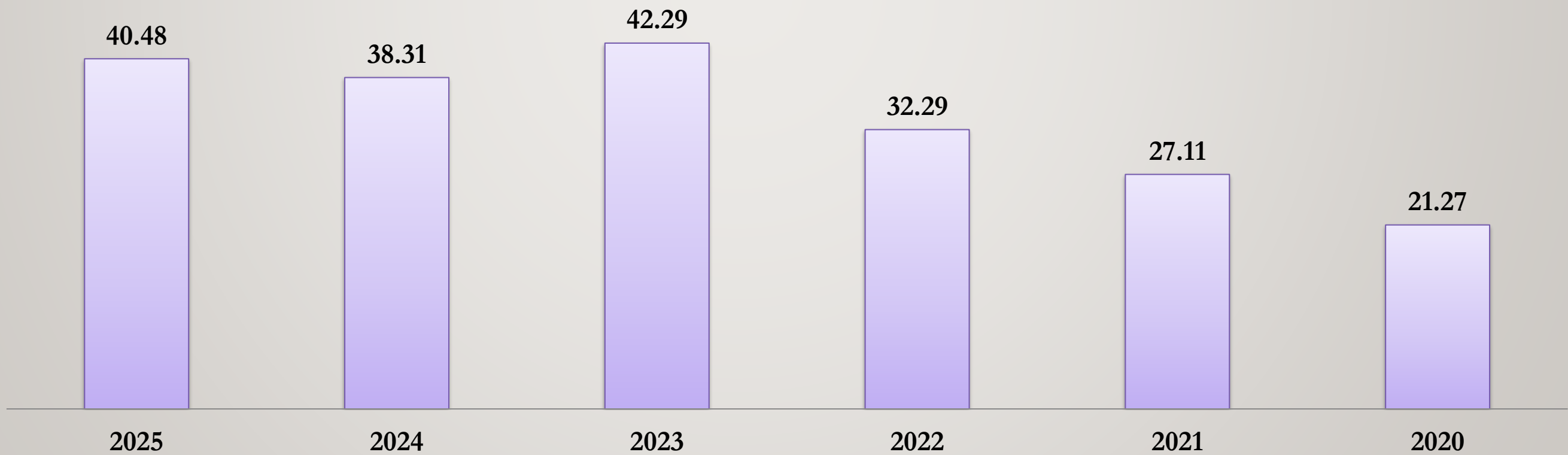


ASSETS	30-Sep-25	30-Sep-24
	Rupees	Rupees
<u>NON-CURRENT ASSETS</u>		
Property, plant and equipment	13,900,423,610	14,475,937,865
Long term deposits	<u>425,150,298</u>	<u>343,202,922</u>
	14,325,573,908	14,819,140,787
<u>CURRENT ASSETS</u>		
Stores, spare parts and loose tools	2,431,146,860	2,078,260,187
Stock-in-trade	11,579,205,027	13,117,054,810
Trade debts - considered good	30,574,673	14,513,451
Advances, deposits, prepayments and other receivables	11,476,097,389	10,228,969,497
Tax refunds due from Government	399,874,701	1,041,873,301
Cash and bank balances	<u>113,829,265</u>	<u>258,876,358</u>
	26,030,727,915	26,739,547,604
<u>TOTAL ASSETS</u>	<u>40,356,301,823</u>	<u>41,558,688,391</u>

SALES ANALYSIS



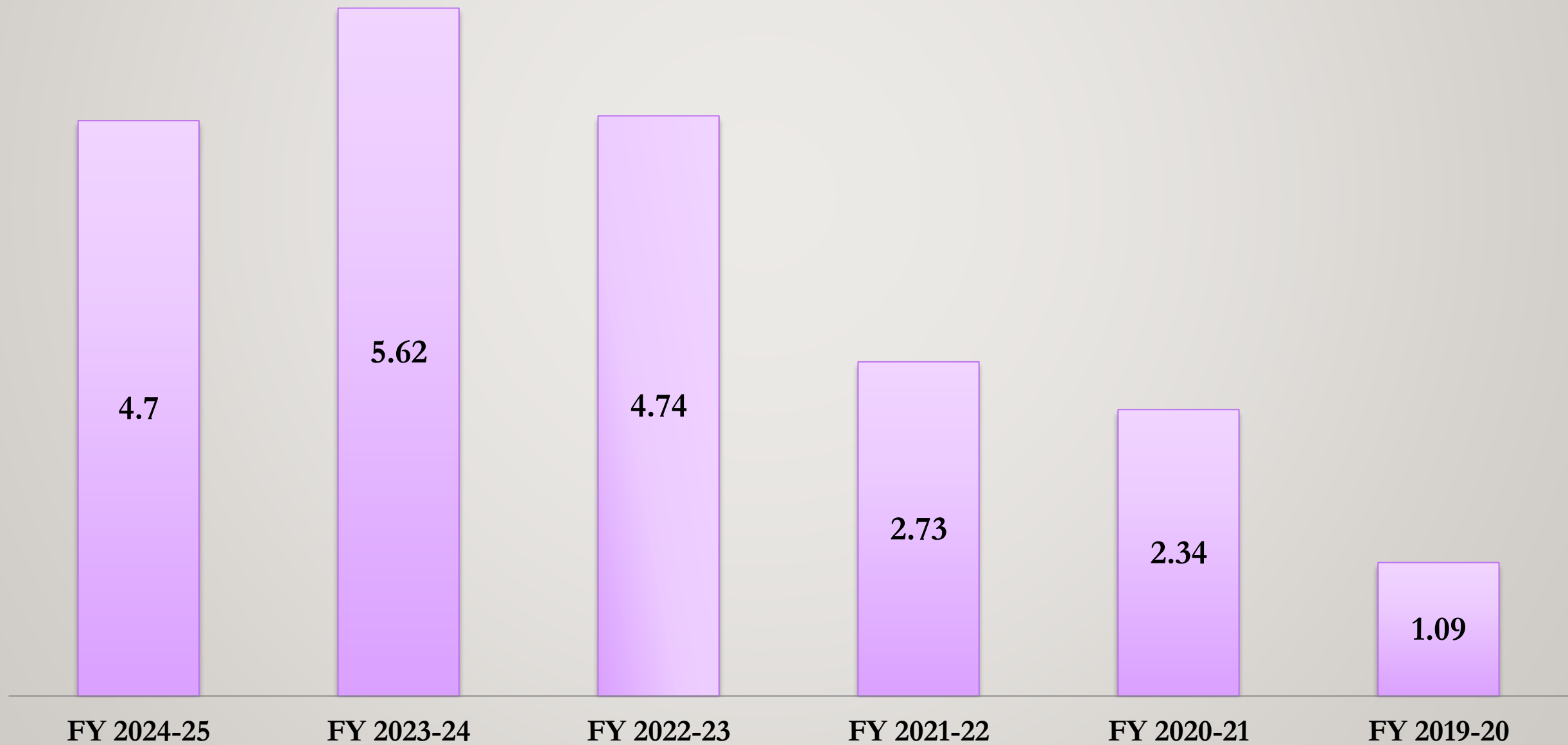
(RS. IN BILLIONS)



OPERATING RESULTS



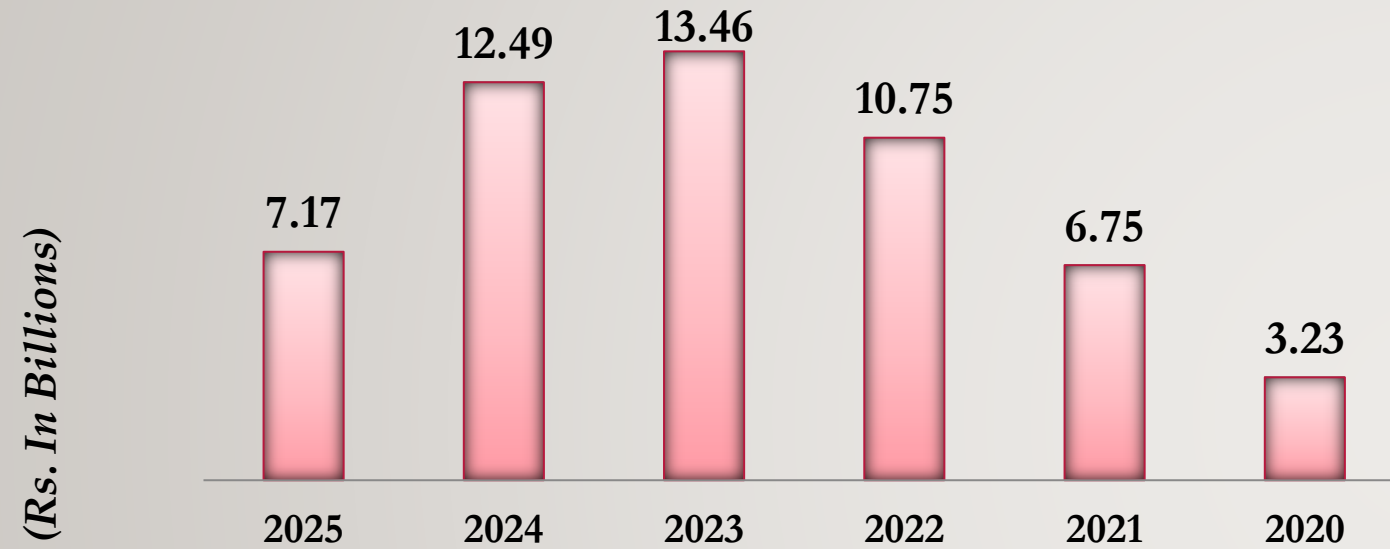
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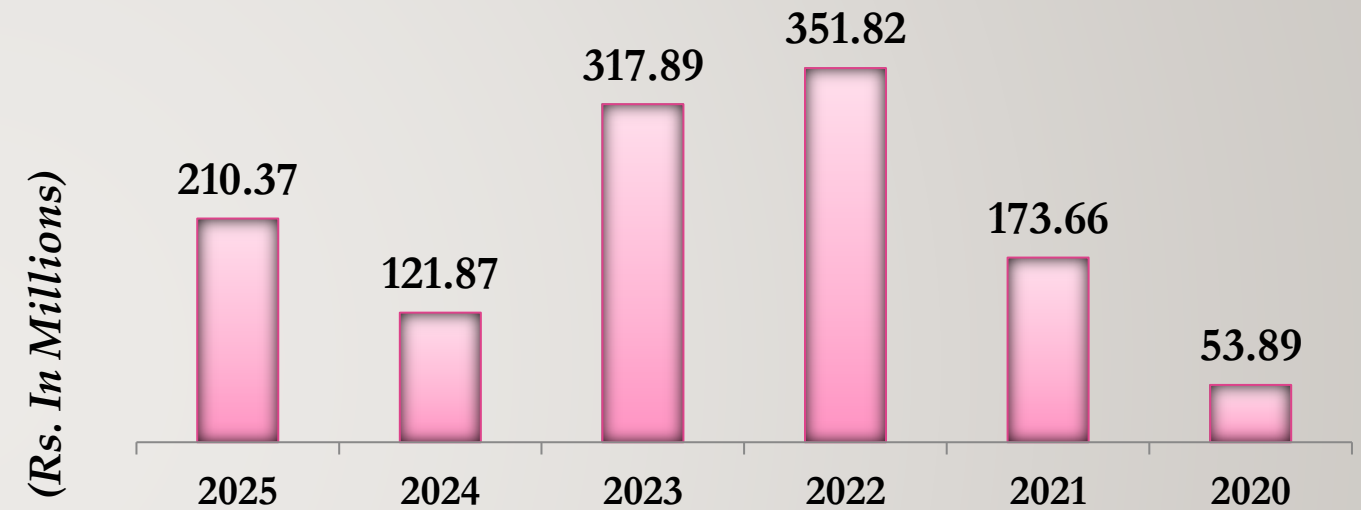
SEGMENT RESULTS



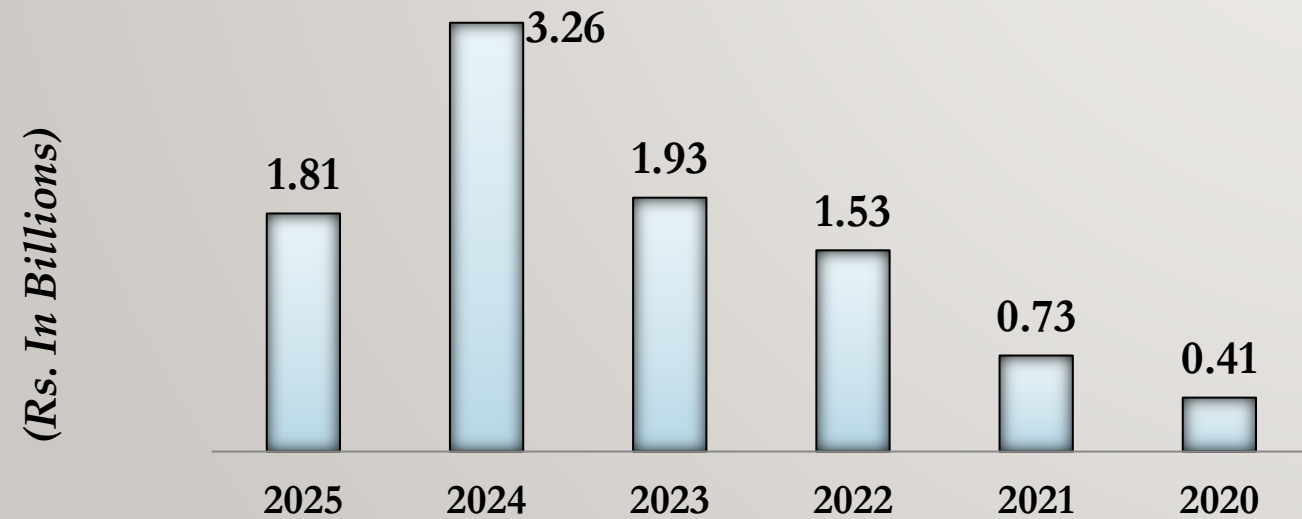
Ethanol Sales



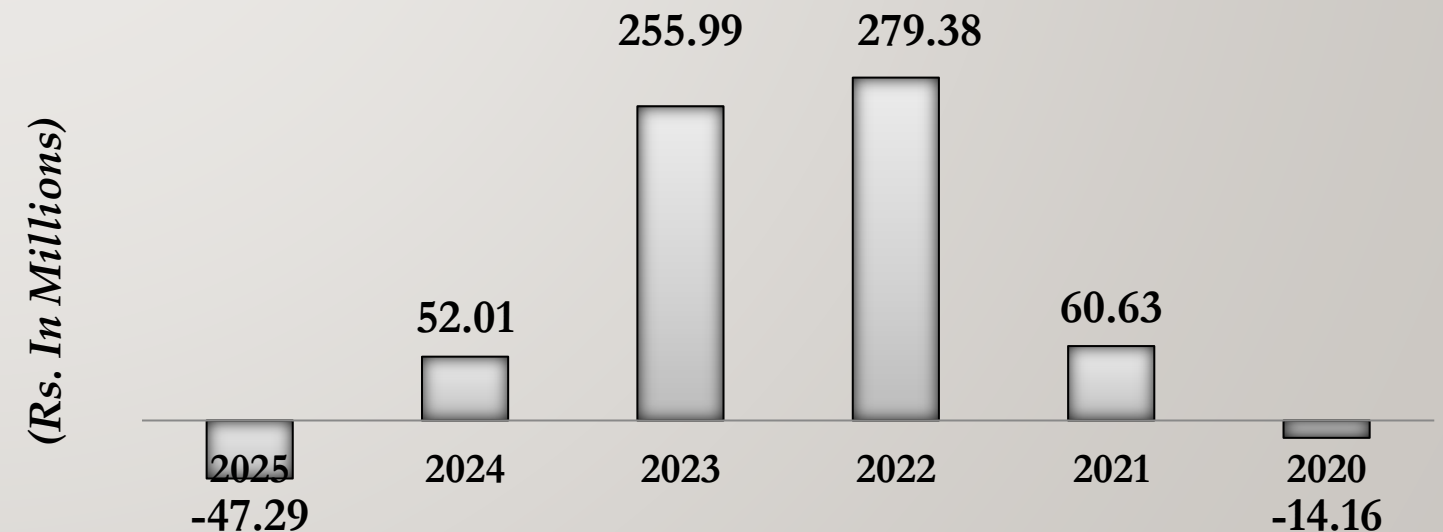
Top Gas & Other's



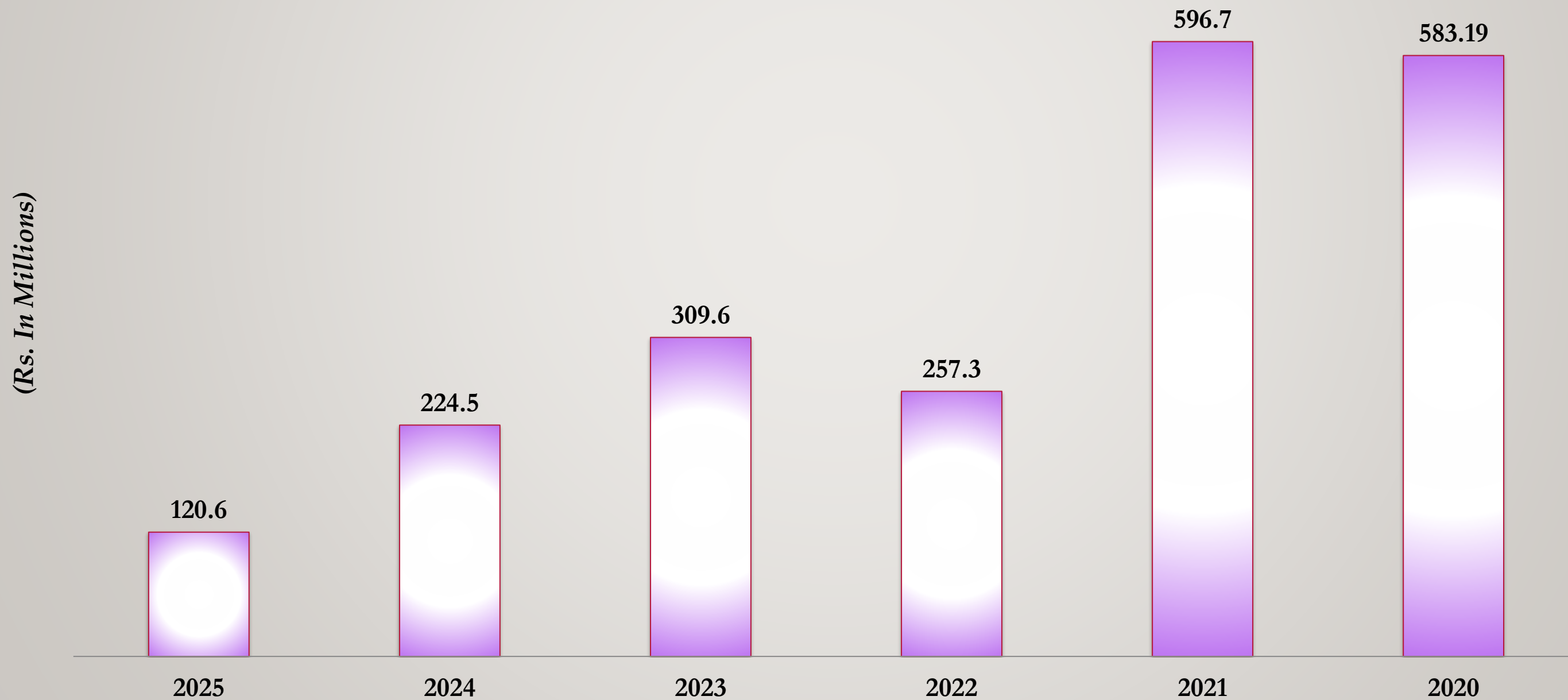
Gross Profit - Ethanol



Gross Profit/Loss - Top Gas & Other's



CAPITAL EXPENDITURE





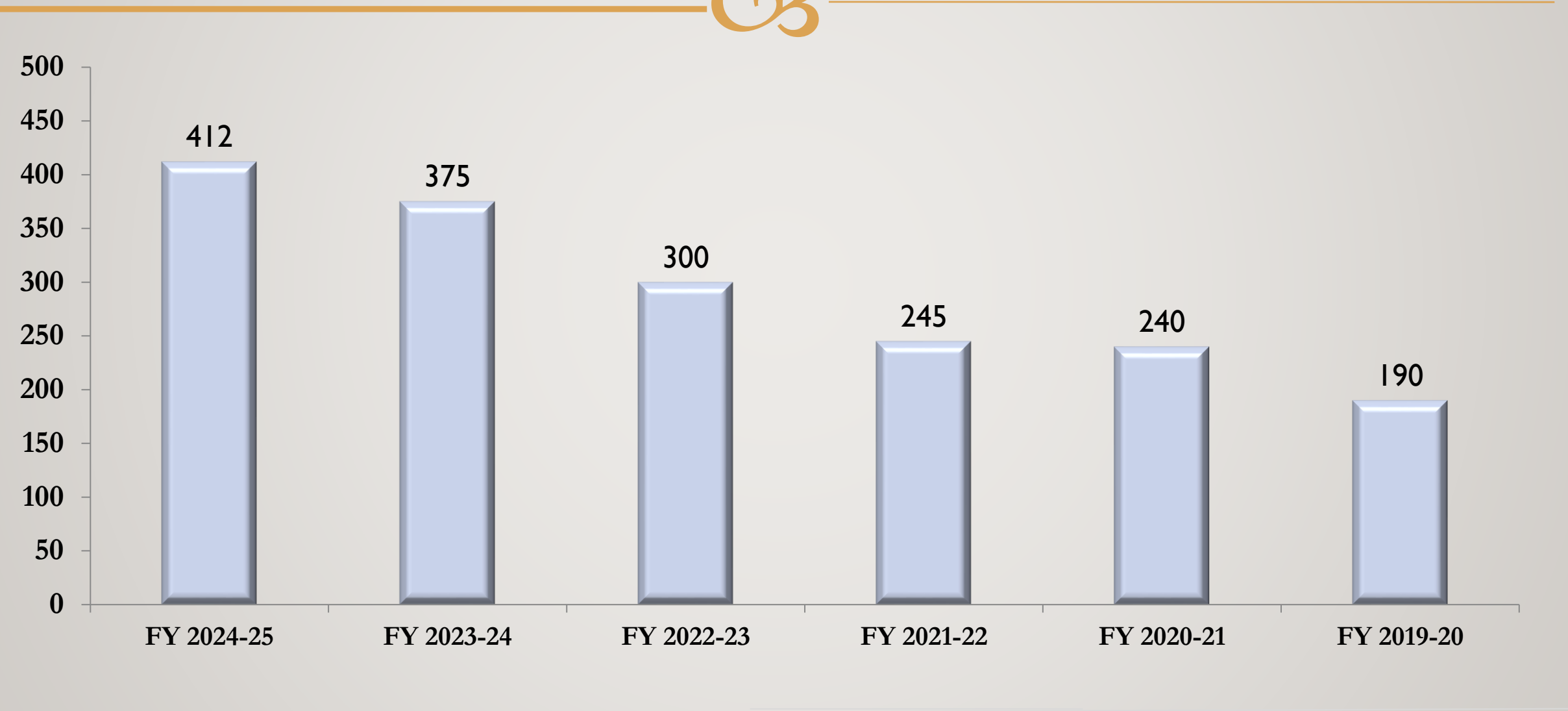
OPERATIONAL INFORMATION

ANNUAL PRODUCTION



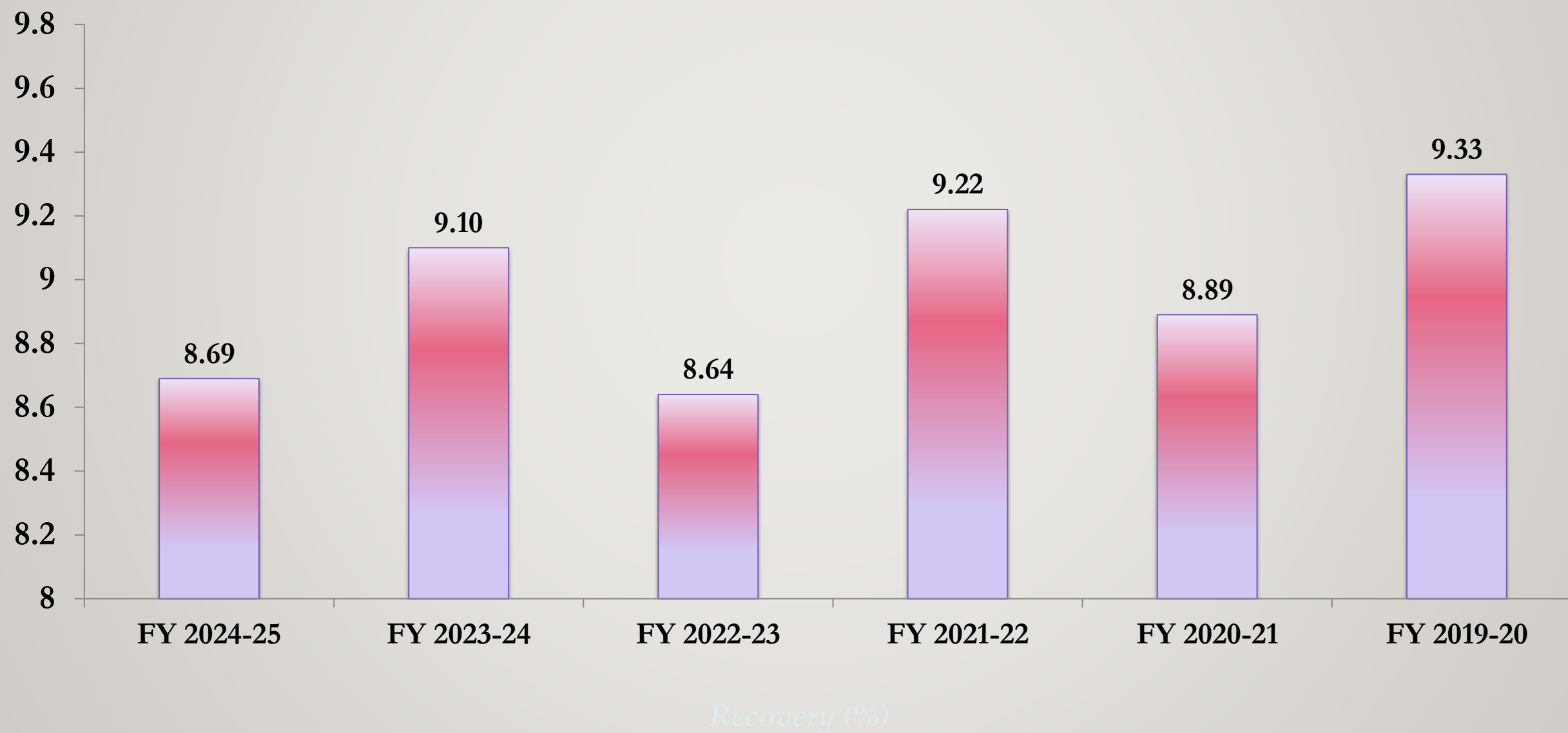
	2025	2024	2023	2022	2021	2020
<u>SUGAR (M. Tons):</u>						
Annual Production	238,644	332,388	333,663	356,613	316,669	265,420
<u>ETHANOL (Liters):</u>						
Per Day Capacity	265,000	265,000	265,000	265,000	265,000	255,000
Annual Production	47,553,063	70,216,392	75,351,538	74,976,250	74,802,500	35,847,500
<u>TOP GAS (M. Tons):</u>						
Annual Capacity	14,400	14,400	14,400	14,400	14,400	14,400
Annual Production	3,692	4,370	5,398	6,136	6,617	3,749

SUGARCANE PRICE PER 40 KG



(SUGARCANE PRICE PER 40 KG)

SUGAR RECOVERY RATIO





CORPORATE SOCIAL RESPONSIBILITY

CORPORATE SOCIAL RESPONSIBILITY (CSR)



- ❖ 0% Direct Energy (Gas/Electricity) Consumption during crushing season.
- ❖ More than 50% Reduction of CO₂ Emission.
- ❖ Interest Free Loans;
- ❖ Free Electricity, Education to Mill Employees.
- ❖ Safe Drinking Water & Shelters to Mill Employees.
- ❖ Company funded Hajj.
- ❖ Subsidized canteens and cafeterias.
- ❖ Gardens and playgrounds for employees children.
- ❖ Life insurance policy.



Q & A SESSION



THANK you