

# Archroma Pakistan Limited

## Corporate Briefing Session – FY 2025



# About Archroma Pakistan Limited



Archroma Pakistan Limited was incorporated in Pakistan as a public limited company under the Companies Ordinance, **1984** (Repealed with the enactment of the Companies Act, 2017). The Company is listed on Pakistan Stock Exchange. The address of its registered office is **1-A/1, Sector 20, Korangi Industrial Area, Korangi, Karachi, Pakistan**. The Company is a subsidiary of **Archroma Textiles GmbH**, registered and having head quarter in **Pratteln, Switzerland** which holds **75% of share** capital of the Company. The Company operates a highly integrated, customer-focused platform that delivers specialized performance and color solutions in over **80 locations**. Archroma works with over **4,100 employees** in **38 countries** and with over **30 production sites**.

## **Principal Business Activities:**

The Company is engaged in the manufacturing, sales and indenting business diversified provider of specialty chemicals serving the Textile Effects and Packaging Technologies.



## Our Vision

We are passionate to deliver leading and innovative solutions, enhancing people's lives and respecting our planet.

## Our Mission

We are growing business by leveraging local entrepreneurship and global organization in a collaborative way. We enable our customers to win in their markets, we push limits to outperform and we never give up!

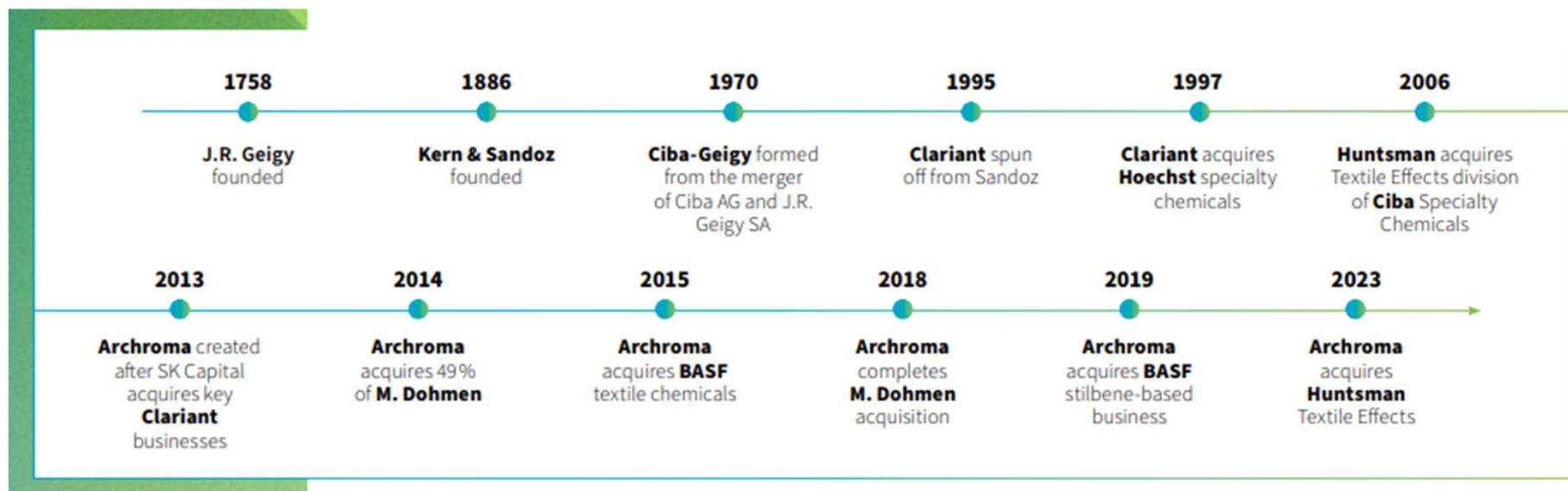
## Corporate Social Responsibility

- ❑ To date training in Textile Wet Processing to around 10,000 students from technical institutes & universities.
- ❑ International Women's Day Celebrated
- ❑ Sustainable Effluent Treatment plant, Jamshoro @ zero liquid discharge
- ❑ Providing clean drinking water to neighborhood of Jamshoro factory.
- ❑ Beach Cleaning & Awareness Drive at International Volunteers Day.
- ❑ Tree Plantation Campaigns
- ❑ Jamshoro Site Observes Earth Hour
- ❑ World Water Day



## Our History

Archroma's heritage dates back to 1886, when textile dye-maker **Kern & Sandoz** was founded in Basel. More than a century later, in 1995, the company spun **Clariant**, which acquired the specialty chemicals business of Hoechst in 1997. **Clariant** then sold its textile chemicals, paper specialties, and emulsion businesses to **SK Capital** in September 2013





## OUR PRODUCT PORTFOLIO



## ARCHROMA / TE Markets served



Automotive

Carpets

Casual Wear

Denim

Exterior Textiles

Formal Wear



Home Textiles

Nonwoven

Performance Wear

Swimwear

Workwear and Uniforms

Home Care and I&L

## ARCHROMA / PT Markets served



Packaging



Tissue and Toweling solution



Wood



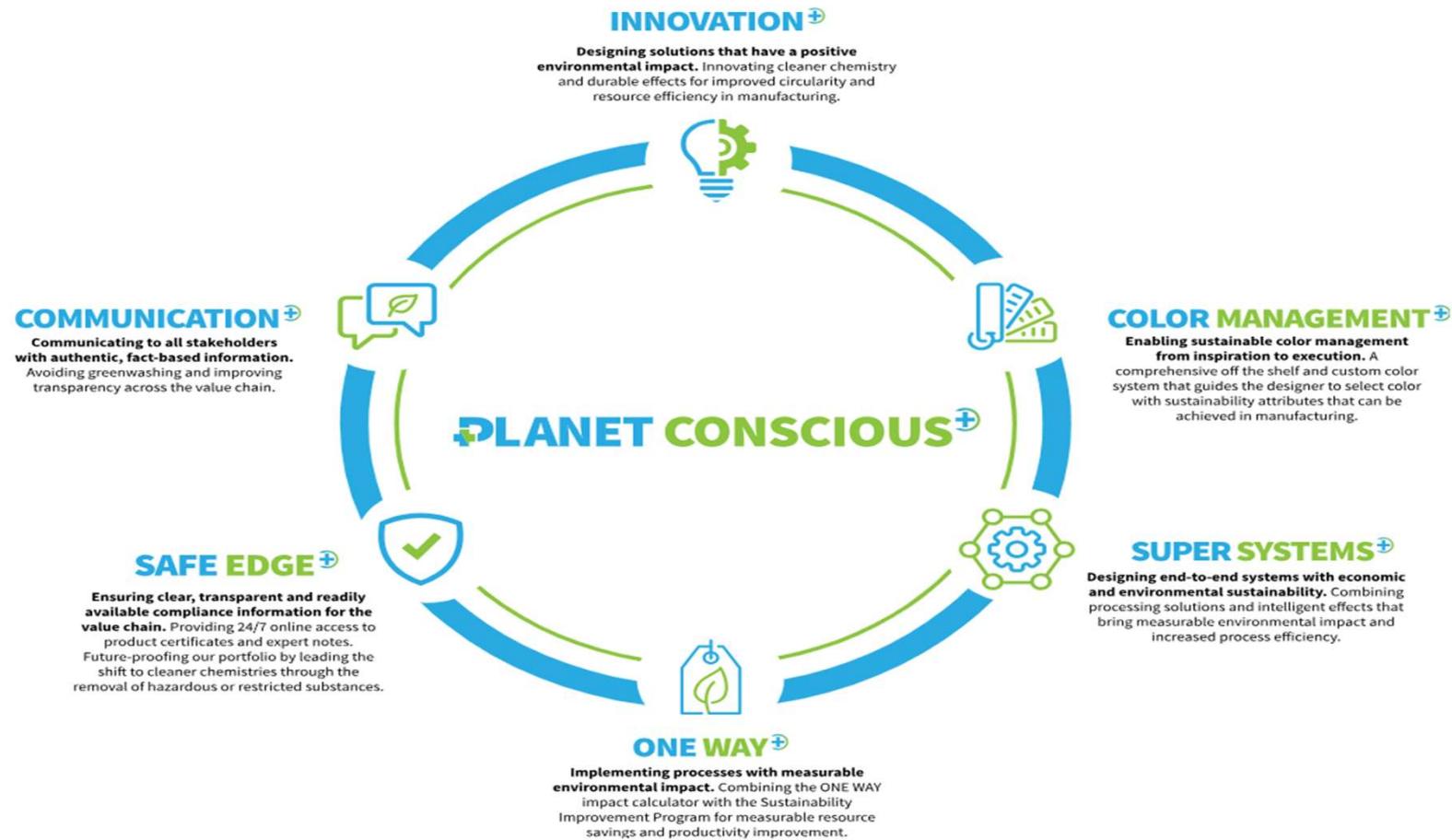
Paints



Constructions



Water



**Archroma A leader in sustainable solutions with breakthrough  
Innovations toward a truly sustainable, transparent, traceable future**



AVITERA SE



DENIM HALO



DIRESUL EVOLUTION BLACK LIQ



EARTHCOLOURS



PHOBOTEX NTR-50 LIQ



TERASIL W/WW



NOVACRON MARIGOLD C-NC



NTR Printing System



## ARCHROMA / Co-branding



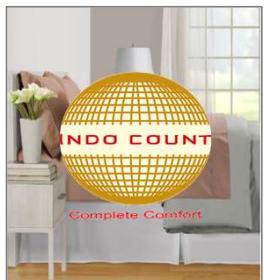
**ARMEDANGELS**



**ESPRIT**



**G-STAR RAW**



**INDO COUNT**  
Complete Comfort



**Kathmandu®**



**MARC CORNEJO**



**NU-IN**

Fashion. Sustainably Driven.



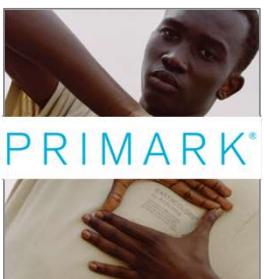
**organicbasics**



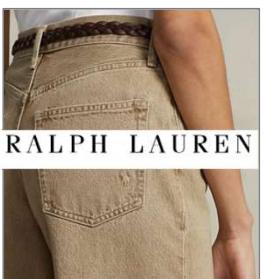
**PANGAIA**



**patagonia®**



**PRIMARK®**



**RALPH LAUREN**



**Tchibo**



**TERNUA**



**TOM TAILOR**



**UGG®**

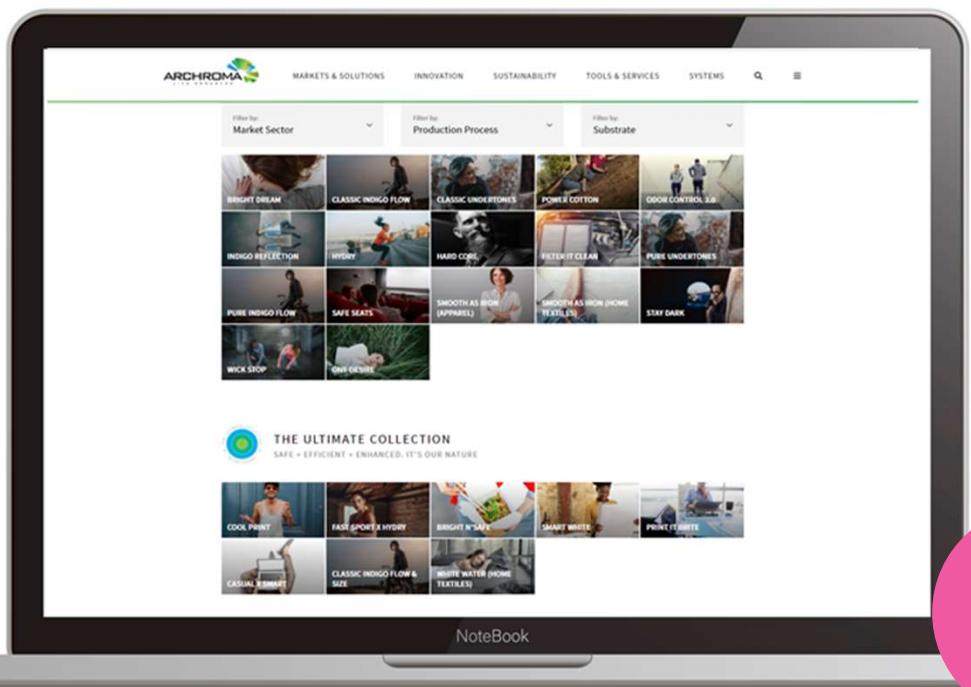


**VAUDE**

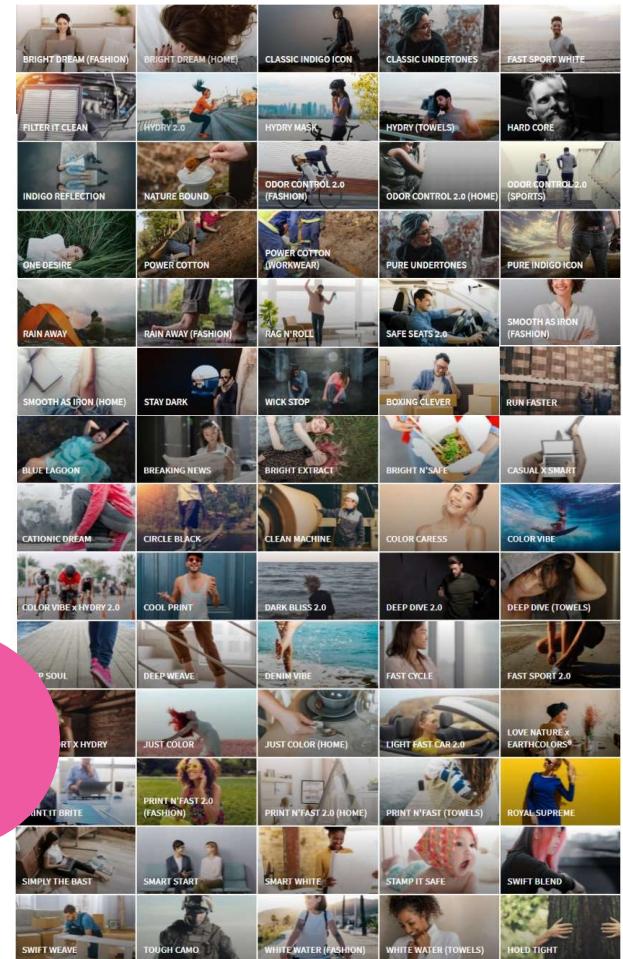


**VOGUE**  
COLLECTION

**ARCHROMA / 80+ systems launched since 2018**



To the  
**SYSTEM  
SELECTOR**



We combine innovations & products into a solution **system** for pretreatment, dyeing and finishing to make **your** application process **efficient** and your end-product **safe** & **enhanced**.

## Geographical Presence Across Pakistan

### Presence in Pakistan (BCR 1.03)





## Over 75 Years of Excellence

- **Top 25 Best Performing Companies Award –Pakistan Stock Exchange** / 19th time
- 40<sup>th</sup> **Corporate Excellence Award** by Management Association of Pakistan / 15<sup>th</sup> time
- **Best Corporate Report** Awards 2023, Certificate of Merit / 4<sup>th</sup> time
- **Compliant Taxpayers** Award 2024 by **Federal Board of Revenue (FBR)**
- **Employer of the Year** Award 2024 by Employers Federation of Pakistan / 8<sup>th</sup> time
- **Occupational Safety, Health & Wellness Award 2024**
- Water Stewardship Award at Global Water Summit for Sustainable Effluent Treatment Facility
- Women Empowerment - Gender Equality Recognition Award 2024
- WWF Pakistan presented Eco-innovation Award For Sustainability Initiatives
- Archroma Group was awarded the **Sustainability Gold** Rating by **ecovadis**
- Interloop conferred **Gold Award in Sustainability Partner Category / 2024**



**INTERLOOP**



National Forum  
for Environment  
& Health  
[www.nfeh.org.pk](http://www.nfeh.org.pk)



**EMPLOYERS'  
FEDERATION  
OF PAKISTAN**  
The Apex Body of Employers



## FINANCIAL SUMMARY FY 2022-2025



# Archroma Pakistan Limited



## Profit & Loss Statement from FY 2022 – FY 2025

Description	FY 2022	FY 2023	FY 2024	FY 2025
	Rs in 000'			
Turnover	25,154,026	30,012,733	24,773,123	27,406,657
Cost of sales	(17,933,557)	(22,544,957)	(20,271,622)	(20,799,234)
<b>Gross profit</b>	<b>7,220,469</b>	<b>7,467,776</b>	<b>4,501,501</b>	<b>6,607,423</b>
Distribution expenses	(2,594,382)	(3,065,210)	(2,982,596)	(3,315,201)
Administrative expenses	(627,360)	(767,613)	(925,363)	(999,576)
Other Operating expenses	(227,319)	(174,730)	(55,300)	(126,193)
<b>Operating profit</b>	<b>3,771,408</b>	<b>3,460,223</b>	<b>538,242</b>	<b>2,166,453</b>
Finance cost	(693,013)	(1,262,275)	(1,224,306)	(450,049)
Other income	58,989	43,036	173,286	224,069
<b>Profit / (loss) before income tax</b>	<b>3,137,384</b>	<b>2,240,984</b>	<b>(512,778)</b>	<b>1,940,473</b>
Taxation	(1,252,318)	(996,602)	(33,674)	(763,512)
<b>Profit / (loss) After Taxation</b>	<b>1,885,066</b>	<b>1,244,382</b>	<b>(546,452)</b>	<b>1,176,961</b>

**Performance Indicators from FY 2022 – FY 2025**

Performance Indicators	FY 2022	FY 2023	FY 2024	FY 2025
Current Ratio (Times)	1.2	1.1	1.1	1.2
Quick Ratio (Times)	0.7	0.7	0.6	0.8
Days Sales Outstanding (Days)	70	113	73	76
Days Inventory Outstanding (Days)	81	109	85	79
Operating Profit Margin %	15.2	11.5	2.1	7.9
Gross Profit Margin %	28.7	24.9	18.2	24.1
Return on Assets %	15.2	6.1	(3.8)	7.5
Return on Equity %	49.9	28.7	(14.4)	26.6
Mark-up Cover Ratio (Times)	23.9	5.6	0.4	0.8
Dividend Payout Ratio %	81.4	0.0	0.0	88.1

## Businesses

A global leader in specialty chemicals across the textile, paper and emulsions sectors

### The markets segments that we serve

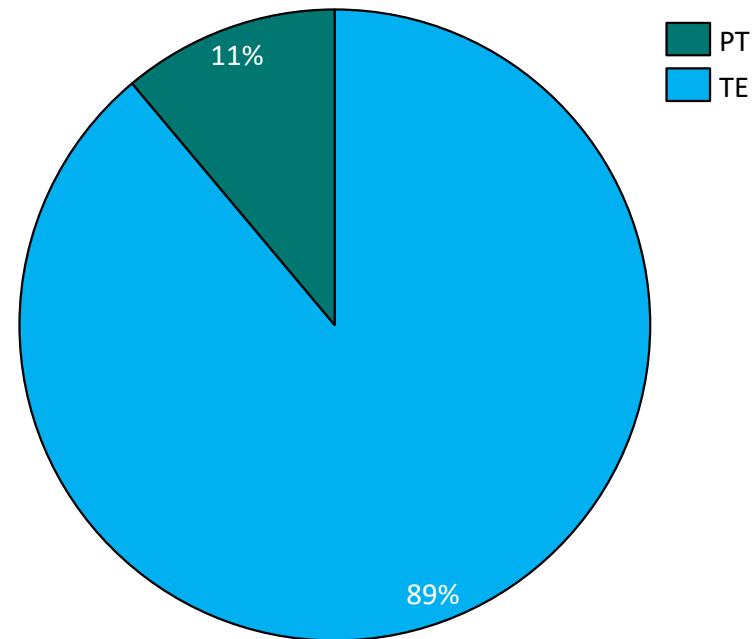
#### /Textile Effects(TE)

From fiber to finish, Archroma's Textile Effects division plays a key role throughout the entire textile supply chain, with special chemicals for pretreatment, dyeing, printing and finishing of textiles. Our R&D-enabled systems and solutions enhance the properties of apparel and other textiles in applications as diverse as high fashion, home textiles and special technical textiles.

#### /Packaging Technologies(PT)

Archroma's Packaging Technology division provides expertise in the management of whiteness, coloration, coatings and strength for all kinds of applications such as packaging & paper, paint, adhesive and construction. By combining our focused product range with the application services of our experts around the globe, we enhance both the optical and functional properties of innumerable end products.

**Net Sales For the Year Ended  
30 September 2025: MPKR 27,406**



## Outlook on Key Levers for FY 2026

The Management of your Company is confident that the stringent measures already in place for **operational adaptability, cost efficiency** and **net working capital (NWC)** management, along with a strong projects' pipeline aimed at increasing Market penetration and portfolio expansion, particularly following the Huntsman Textile Effects' acquisition, shall further support new business development and initiatives, going forward into the new financial year.

## **Key Business Risks**

Archroma is committed to a strong risk management framework throughout the company, supported by the Leadership Team and Board of Directors and implemented at all levels. We understand that risks are inherent to all businesses. Consequently, we strive to create sustainable value by understanding and managing such risks. Simultaneously, we identify opportunities which contribute to the achievement of Archroma's strategic objectives.

### **Our Key Risks**

- Volatility in Foreign Currency Exchange Rates
- Increasing raw material prices and Other Operating Costs
- Production supplies availability

# Archroma Pakistan Limited

## Key initiatives

### Archroma Pakistan Takes a Major Step by Switching to Renewable Energy

Archroma Pakistan recently took a big step towards sustainability by shifting to alternate renewable Solar energy solutions. The 1,590 KW solar system will generate over 2.4 million kWh annually providing substantial clean energy to power our production sites distributing 875 KW at Jamshoro and 698 KW at Landhi respectively. The environmental impact of solar installation will prevent 1,148 metric tons of carbon emissions annually that is equivalent to removing hundreds of cars from the road and contributing to cleaner air.

The project will be executed by m/s K-Solar, an organization with a proven track record in this field. An agreement was signed on 9 September 2025 at Archroma Center of Excellence, Karachi by Mr. Irfan Chawala, CEO, Archroma Pakistan and Mr. Fahad Khawaja, CEO, K-Solar (Private) Limited in the presence of team leads of both organizations.



### Colgate Pakistan Team Visits Archroma Pakistan

Archroma is progressively becoming trusted partner for Home and Personal care businesses. The team from Colgate Pakistan, which is one of the largest FMCG setups in Pakistan, recently visited Archroma's Landhi plant, as well as ACE Applications laboratory and R&D facilities in Korangi, Karachi on 16th October. The purpose of this visit was to explore Archroma's existing and potential product portfolio. Through a collaborative approach, Archroma is committed to supporting Colgate Pakistan in its localization efforts. This visit has been instrumental in strengthening Colgate-Archroma relationship and growing trust between both multinational entities.



### Archroma Partners with Pakistan Oxygen to Strengthen Hydrogen Supply

We established a strategic partnership with Pakistan Oxygen Limited, leading supplier of industrial and medical solutions, fostering a mutually beneficial relationship. The agreement was signed on 17 April in Karachi by Mr. Mujtaba Rahim and Mr. Matin Amjad, CEO, Pakistan Oxygen Limited. This collaboration aims to ensure a reliable supply of Hydrogen, a critical component in Indigo production at Jamshoro site. By securing uninterrupted access to this essential resource, we reinforce our commitment to support Pakistan's denim industry, a key contributor to national exports.

The partnership underscores the team's dedication to operational excellence and sustainability while contributing to the growth of Pakistan's textile sector.



### Archroma Pakistan R&D Team takes an Innovative Leap by Formulating Mowilith® Waterproofing Solutions for Construction Industry

Our Packaging Technologies team at Archroma Centre of Excellence developed two new waterproofing solutions: Mowilith® WP1 and WP2. These two modified formulations are designed to add value to construction processes, making them an ideal choice due to easy application, durability and quality. Both products have already been introduced in the local market and have earned positive response from builders, homeowners and constructors.





## QUESTIONS & ANSWERS



